ARLINGTON RIDGE

Community Development District

Annual Operating and Debt Service Budget

Fiscal Year 2024

Adopted Budget (Adopted at 8/17/2023 Meeting)

Prepared by:



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Arlington Ridge

Community Development District

Operating Budget

Fiscal Year 2024

Revenues Expenditures and Changes in Fund Balance

Lexington Spa 3,000 1,94 Rental Income- Fairfax Hall 2,500 - Special Assmnts- Tax Collector 2,233,233 2,167,72 Settlements - 27,30 Other Miscellaneous Revenues - 23	- 22 65,511 07 - 38 238 10 10 36 17,336	\$ 148 3,886 - 2,233,233 27,307 476 20 34,672 2,299,742	100 3,000 2,500 2,454,451 - - - 36,000
Interest - Investments \$ 100 \$ 7 Lexington Spa 3,000 1,94 Rental Income- Fairfax Hall 2,500 - Special Assmnts- Tax Collector 2,233,233 2,167,72 Settlements - 27,30 Other Miscellaneous Revenues - 23 Access Cards - - RV Parking Lot Revenue 17,700 17,33	13 1,943 - 22 65,511 107 - 38 238 10 10 36 17,336	3,886 - 2,233,233 27,307 476 20 34,672	3,000 2,500 2,454,451 - - - 36,000
Lexington Spa 3,000 1,94 Rental Income- Fairfax Hall 2,500 - Special Assmnts- Tax Collector 2,233,233 2,167,72 Settlements - 27,30 Other Miscellaneous Revenues - 23 Access Cards - - RV Parking Lot Revenue 17,700 17,33	13 1,943 - 22 65,511 107 - 38 238 10 10 36 17,336	3,886 - 2,233,233 27,307 476 20 34,672	3,000 2,500 2,454,451 - - - 36,000
Rental Income- Fairfax Hall 2,500 - Special Assmnts- Tax Collector 2,233,233 2,167,72 Settlements - 27,30 Other Miscellaneous Revenues - 20 Access Cards - - RV Parking Lot Revenue 17,700 17,33	- 22 65,511 07 - 38 238 10 10 36 17,336	2,233,233 27,307 476 20 34,672	2,500 2,454,451 - - - 36,000
Special Assmnts- Tax Collector 2,233,233 2,167,72 Settlements - 27,30 Other Miscellaneous Revenues - 23 Access Cards - - RV Parking Lot Revenue 17,700 17,33	07 - 38 238 10 10 36 17,336	27,307 476 20 34,672	2,454,451 - - - - 36,000
Settlements - 27,30 Other Miscellaneous Revenues - 23 Access Cards - - RV Parking Lot Revenue 17,700 17,33	07 - 38 238 10 10 36 17,336	27,307 476 20 34,672	- - - 36,000
Other Miscellaneous Revenues - 23 Access Cards - 25 RV Parking Lot Revenue 17,700 17,33	38 238 10 10 36 17,336	476 20 34,672	
Access Cards - 17,700 17,33	10 10 36 17,336	20 34,672	
RV Parking Lot Revenue 17,700 17,33	17,336	34,672	
	·		
101AL REVENUES 2,230,333 2,214,03	0 05,112	2,299,142	2 406 054
			2,496,051
EXPENDITURES			
Administrative			
P/R-Board of Supervisors 15,000 6,23		12,462	15,000
FICA Taxes 1,148 33	337	674	1,148
Payroll Taxes - 1,98	1,989	3,978	3,978
Workers' Compensation - 88		1,700	850
ProfServ-Arbitrage Rebate 600	- 600	600	600
ProfServ-Dissemination Agent 5,000	- 5,000	5,000	5,000
ProfServ-Trustee Fees 10,000 5,38	5,388	10,776	10,000
Attorney Fees 70,000 49,50	31 49,531	99,062	90,000
Engineering Fees 35,000 19,84	14 19,844	39,688	75,000
Management Services 53,500 26,75	50 26,750	53,500	58,963
Assessment Roll 7,500	- 7,500	7,500	7,500
Auditing Services 4,500	- 4,500	4,500	4,500
Postage 6,500 1	17 117	234	2,000
Insurance - General Liability 15,000 14,40	- 00	14,400	10,000
Insurance - POL -		-	7,000
Insurance - Property -		-	107,414
Legal Advertising 6,000 1,73	32 1,732	3,464	5,000
Website Administration 3,000 1,55	53 1,553	3,106	1,600
Information Technology 2,775 1,44	1,445	2,890	3,000
Miscellaneous Expenses 3,000 2,58	35 2,585	5,170	1,000
Dues, Licenses, Subscriptions 175 72	28 728	1,456	3,425
Total Administrative 238,698 133,48	30 136,680	270,160	412,978
Gate House			
Contracts-Security Services 150,000 70,68	70,687	141,374	150,000
Utility - Water & Sewer 510 25	51 251	502	600
Utility - Electric 4,200 1,22	24 1,224	2,448	4,620
Street Lights 108,000 55,39	90 55,390	110,780	118,800
Repairs & Maintenance 2,500 4,06	66 4,066	8,132	2,500
Security Enhancements 4,500 11	115	230	1,500
Total Gate House 269,710 131,73	33 131,733	263,466	278,020
Capital Expenditures & Projects			
Capital Projects 200,000 75,32	20 75,320	150,640	200,000
Total Capital Expenditures & Projects 200,000 75,32	20 75,320	150,640	200,000

Revenues Expenditures and Changes in Fund Balance

ACCOUNT DESCRIPTION	ADOPTED BUDGET FY 2023	ACTUAL THRU MAR 2023	PROJECTED APRIL- SEPT 2023	TOTAL PROJECTED FY 2023	ANNUAL BUDGET FY 2024
ACCOUNT DESCRIPTION	F1 2023	WAR 2023	3EF1 2023	F1 2023	F1 2024
Towncenter Administration					
Pest Control	4,500	2,388	2,388	4,776	576
Onsite Management	266,822	132,065	132,065	264,130	274,827
Janitorial Services & Supplies	50,000	16,931	16,931	33,862	77,645
Utility - Water & Sewer	1,851	1,788	1,788	3,576	2,037
Utility - Electric	4,000	1,536	1,536	3,072	4,400
Rentals & Leases	4,500	1,111	1,111	2,222	4,500
Liability/Property Insurance	68,517	71,609	-	71,609	-
Repairs & Maintenance	7,000	10,037	10,037	20,074	32,000
Special Events	36,000	7,935	7,935	15,870	5,000
Information Technology	-	315	315	630	-
Office Supplies	9,000	3,115	3,115	6,230	4,500
Computer Supplies/Equipment	5,000	2,556	2,556	5,112	3,500
Club Activity Supplies	1,000	=	-	-	-
Total Towncenter Administration	458,190	251,386	179,777	431,163	408,985
Common Area/Recreation					
Utility - Water & Sewer	9,000	2,923	2,923	5,846	9,900
Utility - Electric	1,250	999	999	1,998	1,375
Repairs & Maintenance	30,000	12,244	12,244	24,488	30,000
Roadway Repair & Maintenance	25,000	-	-	-	25,000
Irrigation Repairs & Maintenance	35,000	10,854	10,854	21,708	35,000
Landscape - Mulch	25,000	-	-	-	23,675
Landscape Maintenance	291,114	156,893	156,893	313,786	307,920
Landscape Replacement	30,000	4,898	4,898	9,796	20,000
Landscape- Storm Clean Up & Tree Removal	25,000	21,003	21,003	42,006	45,000
Pond/Littoral Shelf & Wetland Mgmt	33,475	11,860	11,860	23,720	33,475
Sports Courts Maintenance	3,000	9,990	9,990	19,980	3,000
Holiday Decoration	10,000	3,228	3,228	6,456	5,000
Special Events	-	2,100	2,100	4,200	-
Operating Supplies	4,000	24	24	48	-
Total Common Area/Recreation	521,839	237,016	237,016	474,032	539,345
Fairfax Hall					
Utility - Water & Sewer	1,378	656	656	1,312	1,516
Utility - Electric	14,392	9,289	9,289	18,578	19,000
Repairs & Maintenance	15,000	29,574	29,574	59,148	15,000
Total Fairfax Hall	30,770	39,519	39,519	79,038	35,516
Social Center					
Utility - Water & Sewer	1,500	_	-	-	1,650
Utility - Electric	5,343	2,924	2,924	5,848	5,878
Repairs & Maintenance	7,500	575	575	1,150	7,500
Operating Supplies	2,000	-	-	-	7,500
Dues, Licenses, Subscriptions	2,200	-	-	-	-
Total Social Center	18,543	3,499	3,499	6,998	15,028
	10,040	0,-100	0,400	0,000	10,020

Revenues Expenditures and Changes in Fund Balance

ACCOUNT DESCRIPTION	ADOPTED BUDGET FY 2023	ACTUAL THRU MAR 2023	PROJECTED APRIL- SEPT 2023	TOTAL PROJECTED FY 2023	ANNUAL BUDGET FY 2024
Lexington Spa ProfServ-Pool Maintenance	70.000	04.000	04.000	00.700	70.000
Fitness Instructors	70,000	34,363	34,363	68,726	70,000
	12,000	3,410	3,410	6,820	-
Utility - Water & Sewer	28,620	10,275	10,275	20,550	25,000
Utility - Electric	56,709	26,374	26,374	52,748	62,380
Repairs & Maintenance	20,000	16,822	16,822	33,644	20,000
Operating Supplies	2,500	407	407	814	-
Dues, Licenses, Subscriptions	1,050	-	-	-	-
Total Lexington Spa	190,879	91,651	91,651	183,302	177,380
Activity Center					
Utility - Water & Sewer	-	685	685	1,370	3,500
Utility - Electric	-	3,724	3,724	7,448	10,000
Operations & Maintenance	28,850	-	-	-	36,000
Total Sales Center	28,850	4,409	4,409	8,818	49,500
RV Lot					
Utility - electric	-	-	-	-	-
Capital Improvements	-	-	-	-	-
Maintenace	-	-	-	-	15,500
Total RV Lot	-	-	-	-	15,500
TOTAL EXPENDITURES	1,957,479	968,013	899,604	1,867,617	2,132,252
Excess (deficiency) of revenues Over (under) expenditures	299,054	1,246,617	(814,492)	432,125	363,799
OTHER FINANCING SOURCES (USES)					
Transfer Out - Capital Reserve	(200,000)	-	(200,000)	(200,000)	(200,000)
Transfer Out - Golf Course/Food & Beverage	(11,554)	-	(11,554)	(11,554)	(76,299)
Transfer Out- Sales Center Revenue	(87,500)	-	(87,500)	(87,500)	(87,500)
TOTAL OTHER SOURCES (USES)	(299,054)	-	(299,054)	(299,054)	(363,799)
Net change in fund balance		1,246,617	(1,113,546)	133,071	-
FUND BALANCE, BEGINNING (OCT 1, 2022)	423,882	423,882	-	423,882	556,953
FUND BALANCE, ENDING	\$ 423,882	\$ 1,670,499	\$ (1,113,546)	\$ 556,953	556,953

Exhibit "A"

Allocation of Fund Balances

AVAILABLE FUNDS

····	<u>Amount</u>				
Beginning Fund Balance - Fiscal Year 2024	\$ 556,953				
Net Change in Fund Balance - Fiscal Year 2024	-				
Total Funds Available (Estimated) - 9/30/2024	556,953				
ALLOCATION OF AVAILABLE FUNDS					
Nonspendable Fund Balance	2.020				
Prepaid Items	2,020				
Subtotal	2,020				
Assigned Fund Balance Operating Reserve - First Quarter Operating Capital	199,063 ⁽¹⁾				
Subtotal	199,063				
Total Allocation of Available Funds	201,083				
Total Unassigned (undesignated) Cash	\$ 355,870				

<u>Notes</u>

(1) Represents approximately 3 months of operating expenditures less \$198,882 deficit

Budget Narrative

Fiscal Year 2024

REVENUES

Interest-Investments

The District earns interest on the monthly average collected balance for their operating and investment accounts.

Lexington Spa

The District provides various services at Lexington Spa. The services include, but are not limited to, manicures and pedicures, massages, etc.

Rental Income- Fairfax Hall

Estimated income from renting Fairfax Hall for events.

Special Assessments-Tax Collector

The District will levy a Non-Ad Valorem assessment on all the assessable property within the District to pay for the operating expenditures during the fiscal year.

RV Parking Lot Revenue

Represents income from usage of the RV Lot.

EXPENDITURES

<u>Administrative</u>

P/R-Board of Supervisors

Chapter 190 of the Florida Statutes allows for members of the Board of Supervisors compensated at \$200 per meeting at which they are in attendance. The amount for the fiscal year is based upon sixteen meetings with five board members.

FICA Taxes

Payroll taxes on Board of Supervisors compensation. The budgeted amount for the fiscal year calculated at 7.65% of the total Board of Supervisor's payroll expenditures.

Worker's Compensation

Worker's Compensation insurance policy.

Professional Services-Arbitrage Rebate

The District must annually calculate the arbitrage rebate liability on its Series 2006 and 2019 bonds.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continuation)

Professional Services-Dissemination Agent

The District, as per bond indentures and the Securities and Exchange Commission must annually disseminate District financial information to the Nationally Recognized Municipal Securities Information Repositories (NRSIR).

Professional Services-Trustee Fees

The District will pay annual trustee fees for the Series 2006 and 2019 bonds.

Attorney Fees

The District's Attorney, Kilinski | Van Wyk provides general legal services to the District, i.e., attendance and preparation for monthly Board meetings, review of contracts, review of agreements and resolutions, and other research as directed or requested by the Board of Supervisors and the District Manager.

Engineering Fees

The District's engineer, Pegasus, provides general engineering services to the District, i.e., attendance and preparation for monthly board meetings when requested, review of invoices, and other specifically requested assignments.

Management Services

The District receives Management, Accounting and Administrative services as part of a Management Agreement with Inframark, LLC. Also included are costs for Information Technology charges to process the District's financial activities, i.e., accounts payable, financial statements, budgets, etc., on a main frame computer owned by Inframark in accordance with the management contract and the charge for rentals. The budgeted amount for the fiscal year is based on the contracted fees outlined in Exhibit "B" of the Management Agreement with a moderate proposed increase.

Assessment Roll

The District has contracted with Inframark, LLC to provide assessment services.

Auditing Service

The District annual audit of its financial records by an Independent Certified Public Accounting Firm.

Postage

Actual postage and/or freight used for District mailings

Insurance-General Liability

The District currently has a Liability policy. The policy amount is based on the premium provided by EGIS Risk Advisors.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Insurance-Public Officials Liability

The District currently has a POL policy. This policy is based on the premium provided by EGIS Risk Advisors.

Insurance-Property

The District currently has a property insurance policy. This policy is based on the premium provided by EGIS Risk Advisors. Golf pays \$24,309 For property insurance and Golf pays \$5,673 for Inland Marine for a total of \$30,072 of the insurance. The District pays the remainder.

Legal Advertising

The District advertises annual Board meetings, and all other meetings and or workshops in a newspaper of general circulation. The District places all legal advertising ads in The Daily Commercial.

Website Administration

Represents the costs associated with the Campus Suite contract which monitoring and maintaining the District's website created in accordance with Chapter 189, Florida Statutes. These services include site quarterly audits, security/firewall maintenance, updates, document uploads, hosting and domain renewals, website backups and ADA compliance.

Information Technology

Represents costs related to the District's information systems, which include but are not limited to video conferencing services, cloud storage services and servers, security, accounting software, etc.

Miscellaneous Expenses

Represents any miscellaneous expenses incurred by the District that were not previously budgeted. Expenses include but are not limited to bank fees and fraud protection.

Dues, Licenses, Subscriptions

The District must pay an annual fee to the Department of Economic Opportunity of \$175 and all other licenses and subscriptions for the facilities.

Gate House

Contracts-Security Services

The District is under contract with Allied Universal to furnish all labor, supervision, and uniforms necessary to provide the Gate Access Control Services.

Utility - Water & Sewer

The District has an account with City of Leesburg to provide water and wastewater services.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Utility - Electric

The District has an utility account with Duke Energy to provide electricity.

Streetlights

The District has utility accounts with Duke Energy and SECO Energy to provide electricity to all streetlights within the community.

Repairs & Maintenance

Any costs related to miscellaneous repairs and maintenance that occur during the fiscal year.

Security Enhancements

Represents estimated security enhancements throughout the District.

Capital Expenditures & Projects

Capital Projects

\$200,000 was allocated for Capital Projects anticipated for this fiscal year.

Towncenter Administration

Pest Control

The estimated costs for FloraLawn to provide monthly pest control services.

Onsite Management

The District has contracted with Inframark, LLC to provide Onsite Management Services for the District in accordance with the agreement. The services include, but are not limited to, facility maintenance, resident services, resident activities coordination, etc.

Janitorial Services & Supplies

The District is under contract with Anago Cleaning Systems to provide monthly janitorial services and supplies. The Golf Club will contribute \$14,700 to this cost annually to be billed monthly at \$1,225.

Utility - Water & Sewer

The District has an account with City of Leesburg to provide water and wastewater services.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Utility - Electric

The District has an account with Duke Energy to provide electricity.

Rentals & Leases

The expense related to leasing a copier from Ralex Business Solutions and estimated costs of copies; and Mat exchange services from Unifirst.

Repairs & Maintenance

Any costs related to repairs and maintenance that occur during the fiscal year.

Special Events

Represent events and organized functions provided for all residents of Arlington Ridge CDD. The amount includes estimated costs for supplies, entertainment, catering, etc.

Office Supplies

Any supplies purchased during the Fiscal Year, e.g., paper, minute books, file folders, labels, paper clips, etc.

Computer Supplies/Equipment

Any computer and or equipment needs.

Common Area/Recreation

Utility - Water & Sewer

The District has an account with City of Leesburg to provide water and wastewater services. The District also cost shares the reclaimed water irrigation expense with AR Golf Club.

Utility - Electric

The District has an utility accounts with Duke Energy and SECO Energy to provide electricity.

Repairs & Maintenance

Any costs related to repairs and maintenance that occur during the fiscal year.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Roadway Repair & Maintenance

Represents estimated expenditures for any maintenance of roadways and sidewalks.

Irrigation Repairs & Maintenance

Irrigation and maintenance repairs that occur during the fiscal year.

Landscape - Mulch

Represents the cost for new mulch throughout the District.

Landscape Maintenance

The District is under contract with FloraLawn Inc. to provide monthly landscaping services. The services include mowing once a week during April- October and once every other week during November-March, lawn and shrub spray application, and RV area maintenance.

Landscape Replacement

Any costs related to replacing plants, shrubs, trees and annuals throughout the District.

Landscape - Storm Clean Up & Tree Removal

Any costs related to cleanup around the District after a storm and potential tree removal due to damage.

Pond Maintenance

The District is in contract with Solitude Lake Management to provide monthly pond management services.

Sports Courts Maintenance & Supplies

Represents costs of supplies and maintenance performed at the District's sports courts including the tennis, pickleball, and bocce courts.

Holiday Decoration

Any costs related to decorations for the holiday seasons. This includes yearly installation of lights.

Fairfax Hall

Utility - Water & Sewer

The District has an account with City of Leesburg to provide water and wastewater services.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Utility - Electric

The District has an account with Duke Energy to provide electricity.

Repairs & Maintenance

Any costs related to repairs and maintenance that occur during the fiscal year.

Social Center

Utility – Water and Sewer

The District has an account with City of Leesburg to provide water and wastewater services.

Utility – Electric

The District has an account with Duke Energy to provide electricity.

Repairs & Maintenance

Any costs related to repairs and maintenance that occur during the fiscal year.

Lexington Spa

ProfServ-Pool Maintenance

The District is under contract with Florida Aqua Group, to provide pool maintenance five times per week. The services include, but are not limited to, balancing water chemicals, clean filters, brush pool as needed, vacuum pool as needed, clean tile, adjust water levels, clean, and maintain pump room, and maintain log sheets for inspections.

Utility – Water & Sewer

The District has an account with City of Leesburg to provide water and wastewater services.

Utility - Electric

The District has an account with Duke Energy to provide electricity.

Repairs & Maintenance

Any costs related to repairs and maintenance that occur during the year.

General Fund

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Activity Center

Utility - Water & Sewer

The District has an account with City of Leesburg to provide water and wastewater services.

Utility - Electric

The District has an account with Duke Energy to provide electricity.

Repairs & Maintenance

Any costs related to repairs and maintenance that occur during the year

Other Financing Sources (Uses)

Interfund Transfer Out - Capital Reserve

Represents the District's contribution to their Reserve account, to be used for any purpose needed.

Interfund Transfer Out - Golf Course and Food & Beverage

Represents the District's contribution to be transferred to cover shortfall in the operating account for F&B.

Interfund Transfer Out – Sales Center Reserve (2-year Reimbursement)

Represents the District's reimbursement to the Reserves for the purchase of the Sales Center, now known as the Blue Ridge Activity Center.

Revenues Expenditures and Changes in Fund Balance

ACCOUNT DESCRIPTION	В	DOPTED BUDGET FY 2023	ACTUAL THRU MAR 2023		PROJECTED APRIL- SEPT 2023		TOTAL PROJECTED FY 2023		ANNUAL BUDGET FY 2024
REVENUES									
Interest - Investments	\$	214	\$ 15	\$	15	\$	30	\$	30
TOTAL REVENUES		214	15		15		30		30
EXPENDITURES									
Administrative									
Miscellaneous Expenses		-	30		30		60		75
Total Administrative		-	30		30		60		75
Other Physical Environment R&M-Emergency & Disaster Relief		-	4,768		-		4,768		-
Capital Outlay		-	11,196		-		11,196		-
Total Other Physical Environment		-	15,964		-		15,964		-
Reserves									
Reserve - Roof		-	89,437		-		89,437		-
Total Reserves		-	89,437		-		89,437		-
TOTAL EXPENDITURES		-	105,431		30		105,461		75
Excess (deficiency) of revenues Over (under) expenditures		214	 (105,416)		(15)		(105,431)		(45)
OTHER FINANCING SOURCES (USES)									
Transfer In - General Fund		200,000	-		200,000		200,000		200,000
Transfer In - GF (Sales Center)		87,500	-		87,500		87,500		87,500
TOTAL OTHER SOURCES (USES)		287,500	-		287,500		287,500		287,500
Net change in fund balance		287,714	 (105,416)		287,485		182,069		287,455
FUND BALANCE, BEGINNING (OCT 1, 2022)		415,323	415,323		-		415,323		597,392
FUND BALANCE, ENDING	\$	703,037	\$ 309,907	\$	287,485	\$	597,392	\$	884,847

Revenues Expenditures and Changes in Net Position

REVENUES		ADOPTED BUDGET	ACTUAL THRU	PROJECTED APRIL -	TOTAL	ANNUAL BUDGET	
Food Food & Soft Drinks S 682,843 \$ 418,207 \$ 312,750 \$ 730,957 \$ 768,910 Bewerappes (Alcohalo) 259,717 165,741 119,958 285,599 333,3381 Other Food & Bewerappe Revenue 1,400 5,264 (322) 5,032 5,099 Dues Income - Monthly Dues 25,595 10,628 10,777 21,404 29,900 Other Miscellaneous Income 969,556 601,667 444,054 1,045,721 1,140,790 TOTAL REVENUES 969,556 601,667 444,054 1,045,721 1,140,790 EXPENDITURES 70,000 72,870 183,483 137,512 321,005 292,186 Non-Alcoholic Beverages 72,870 44,907 35,100 80,007 91,856 Total COGS 72,870 44,907 73,100 73,100 73,100 Ceneral and Administrative 43,750 15,950 177,404 379,833 328,025 Solas & Mankeding 22,500 14,688 11,874 26,727 16,875 Payroll Taxos 33,720 24,020 19,906 43,326 37,128 MedicalPleatilb Benefits 21,324 9,844 11,816 21,500 22,607 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating 44,500 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating 68,699 155,814 122,436 278,249 277,429 Total Coperating 286,392 155,814 122,436 278,249 277,429 Total Coperating 286,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 TOTAL EXPENDITURES 1,100,00	ACCOUNT DESCRIPTION						
Bewarages (Alcohol) 259,171 165,741 119,958 285,699 332,381 Other Food & Bewarage Revenue 1,400 5,284 223 5,032 5,099 Other Miscellaneous Income 1,827 802 2,629 3,800 TOTAL REVENUES 969,556 601,667 444,054 1,045,721 1,140,790 TOTAL REVENUES 7,000 183,493 137,512 321,005 229,186 7,000 7,0	REVENUES						
Bewarages (Alcohol) 259,171 165,741 119,958 285,699 332,381 Other Food & Bewarage Revenue 1,400 5,284 223 5,032 5,099 Other Miscellaneous Income 1,827 802 2,629 3,800 TOTAL REVENUES 969,556 601,667 444,054 1,045,721 1,140,790 TOTAL REVENUES 7,000 183,493 137,512 321,005 229,186 7,000 7,0	Food (Food & Soft Drinks)	\$ 682 843	\$ 418 207	\$ 312 750	\$ 730.957	\$ 768.910	
Dhier Food & Beverage Revenue 1,400 5,264 (232) 5,032 5,999 Dues Income 1,827 10,628 10,777 21,404 29,900 TOTAL REVENUES 969,556 601,667 444,054 1,045,721 1,140,790 TOTAL REVENUES 760,000 70,000		,	. ,				
Disa Income - Monthly Dues 25,595 10,628 10,777 21,404 29,900 Other Miscellaneous Income - 1,827 802 2,629 3,800 TOTAL REVENUES 969,556 601,667 444,054 1,045,721 1,140,790 EXPENDITURES COGS COG							
Chiner Miscellaneous Income 1,827 802 2,629 3,600 TOTAL REVENUES 969,556 601,667 444,054 1,045,721 1,140,790 EXPENDITURES COCS Food 286,359 183,493 137,512 321,005 292,186 Non-Alcoholic Beverages 72,870 44,907 35,100 80,007 91,856 Total COGS 359,228 228,400 172,612 401,012 384,042 Labor Central and Administrative 43,750 15,950 15,244 31,194 69,635 Food & Beverage 341,134 199,580 177,404 376,993 326,025 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical/Health Benefits 21,324 9,884 11,876 22,500 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating General and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 67,859 37,243 102,893 106,485 Soles and Marketing 9,445 3,508 3,544 7,050 7,865 Insurance-P & C 16,120 8,993 6,851 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 Excess (deficiency) of revenues (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES)				, ,			
EXPENDITURES COGS Food 286,359 183,493 137,512 321,005 292,186 Non-Alcoholic Beverages	Other Miscellaneous Income	- -	1,827	802		3,600	
COGS Food 286,359 183,493 137,512 321,005 292,186 Non-Alcoholic Beverages -	TOTAL REVENUES	969,556	601,667	444,054	1,045,721	1,140,790	
Food Ron-Alcoholic Beverages 183,493 137,512 321,005 292,186 Non-Alcoholic Beverages 72,870 44,907 35,100 80,007 91,856 70 tal COGS 359,228 228,400 172,612 401,012 384,042 284,04	EXPENDITURES						
Non-Alcoholic Beverages 72,870 44,907 35,100 80,007 91,856 Total COGS 359,228 228,400 172,612 401,012 384,042 Labor General and Administrative 43,750 15,950 15,244 31,194 68,635 Food & Beverage 341,134 199,580 177,404 376,983 326,025 Sales & Marketing 22,500 14,698 11,874 26,572 16,875 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical-Health Benefits 21,324 9,684 11,816 21,500 22,600 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating 9445 3,06 3,544 7,050 7,685 Sales and Marketing 9,445 3,06 3,544 7,050 7,685 Insurance-P & C 16,120 8,993 6,951<	COGS						
Alcohol 72,870	Food	286,359	183,493	137,512	321,005	292,186	
Total COGS 359,228 228,400 172,612 401,012 384,042 Labor Seperal and Administrative 43,750 15,950 15,244 31,194 69,635 Food & Beverage 341,134 199,590 177,404 376,983 326,025 Sales & Marketing 22,500 14,698 11,874 26,572 16,875 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical-Health Benefits 21,324 9,684 11,816 21,500 22,600 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating 9 45,908 77,856 74,706 152,562 146,490 Sales and Mareting 154,908 77,856 74,706 152,562 146,490 Insurance-P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 285,392 155,814	Non-Alcoholic Beverages	-	-	-	-	-	
Labor Ceneral and Administrative 43,750 15,950 15,244 31,194 69,635 Food & Beverage 341,134 199,580 177,404 376,983 326,025 Sales & Marketing 22,500 14,698 11,874 26,572 16,875 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical/Health Benefits 21,324 9,684 11,816 21,500 22,680 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating 475,379 267,256 239,482 506,738 479,319 Operating General and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,865 Insurance P & C <td>Alcohol</td> <td>72,870</td> <td>44,907</td> <td>35,100</td> <td>80,007</td> <td>91,856</td>	Alcohol	72,870	44,907	35,100	80,007	91,856	
General and Administrative 43,750 15,950 15,244 31,194 69,635 Food & Beverage 341,134 199,680 177,404 376,983 326,025 Sales & Marketing 22,500 14,698 11,874 26,572 16,875 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical/Health Benefits 21,324 9,684 11,816 21,500 22,680 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,462 506,738 479,319 Operating General and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,856 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 TOTAL Operating 265,392 </td <td>Total COGS</td> <td>359,228</td> <td>228,400</td> <td>172,612</td> <td>401,012</td> <td>384,042</td>	Total COGS	359,228	228,400	172,612	401,012	384,042	
General and Administrative 43,750 15,950 15,244 31,194 69,635 Food & Beverage 341,134 199,680 177,404 376,983 326,025 Sales & Marketing 22,500 14,698 11,874 26,572 16,875 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical/Health Benefits 21,324 9,684 11,816 21,500 22,680 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,462 506,738 479,319 Operating General and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,856 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 TOTAL Operating 265,392 </td <td>Lahor</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Lahor						
Food & Beverage 341,134 199,580 177,404 376,983 326,025 Sales & Marketing 22,500 14,698 11,874 26,572 16,875 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical/Health Benefits 21,324 9,684 11,816 21,500 22,680 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 A79,319		43.750	15.950	15.244	31.194	69.635	
Sales & Marketing 22,500 14,698 11,874 26,572 16,875 Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical/Health Benefits 21,324 9,684 11,816 21,500 22,680 Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating 475,379 267,256 239,482 506,738 479,319 Operating 50,673 7,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,865 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000	Food & Beverage						
Payroll Taxes 39,720 24,020 19,906 43,926 37,128 Medical/Health Benefits 21,324 9,684 11,816 21,500 22,680 Workmans Comp 6,951 3,324 3,238 6,562 6,976	Sales & Marketing	22,500					
Workmans Comp 6,951 3,324 3,238 6,562 6,976 Total Labor 475,379 267,256 239,482 506,738 479,319 Operating Seneral and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,865 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Total Labor 475,379 267,256 239,482 506,738 479,319 Operating General and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,865 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) -	Medical/Health Benefits	21,324	9,684	11,816	21,500	22,680	
Operating General and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,865 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) - - - - - - - Interfund Transfer In - General Fund Interfund Transfer In - Golf Course - - - - - - TOTAL OTHER SOURCES (USES) - - - - - - CHANGE IN NET POSITION (130,444) (49,803) <td>Workmans Comp</td> <td>6,951</td> <td>3,324</td> <td>3,238</td> <td>6,562</td> <td>6,976</td>	Workmans Comp	6,951	3,324	3,238	6,562	6,976	
Seneral and Administrative 154,908 77,856 74,706 152,562 146,490 Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,865 Insurance-P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) Interfund Transfer In - General Fund Interfund Transfer In - Golf Course TOTAL OTHER SOURCES (USES) CHANGE IN NET POSITION (130,444) (49,803) (90,476) (140,279) (0) NET POSITION, BEGINNING	Total Labor	475,379	267,256	239,482	506,738	479,319	
Food & Beverage 84,919 65,459 37,234 102,693 106,485 Sales and Marketing 9,445 3,506 3,544 7,050 7,865 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) -	Operating						
Sales and Marketing Insurance- P & C 9,445 3,506 3,544 7,050 7,865 Insurance- P & C 16,120 8,993 6,951 15,944 16,590 Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) -	General and Administrative	154,908	77,856	74,706	152,562	146,490	
Insurance- P & C	Food & Beverage	84,919	65,459	37,234	102,693	106,485	
Total Operating 265,392 155,814 122,436 278,249 277,429 TOTAL EXPENDITURES 1,100,000 651,470 534,530 1,186,000 1,140,790 Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) - <td>Sales and Marketing</td> <td>9,445</td> <td>3,506</td> <td>3,544</td> <td>7,050</td> <td>7,865</td>	Sales and Marketing	9,445	3,506	3,544	7,050	7,865	
TOTAL EXPENDITURES	Insurance- P & C	16,120	8,993	6,951	15,944	16,590	
Excess (deficiency) of revenues Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) Interfund Transfer In - General Fund Interfund Transfer In - Golf Course TOTAL OTHER SOURCES (USES) CHANGE IN NET POSITION (130,444) (49,803) (90,476) (140,279) (0) NET POSITION, BEGINNING	Total Operating	265,392	155,814	122,436	278,249	277,429	
Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) Interfund Transfer In - General Fund -	TOTAL EXPENDITURES	1,100,000	651,470	534,530	1,186,000	1,140,790	
Over (under) expenditures (130,444) (49,803) (90,476) (140,279) (0) OTHER FINANCING SOURCES (USES) Interfund Transfer In - General Fund -							
Interfund Transfer In - General Fund	· · · · · · · · · · · · · · · · · · ·	(130,444)	(49,803)	(90,476)	(140,279)	(0)	
Interfund Transfer In - Golf Course	OTHER FINANCING SOURCES (USES)						
Interfund Transfer In - Golf Course	Interfund Transfer In Conoral Fund				-		
TOTAL OTHER SOURCES (USES) - </td <td></td> <td></td> <td>_</td> <td></td> <td>_</td> <td>_</td>			_		_	_	
CHANGE IN NET POSITION (130,444) (49,803) (90,476) (140,279) (0) NET POSITION, BEGINNING -							
NET POSITION, BEGINNING	TOTAL OTHER SOURCES (USES)	-	-	-	-	-	
	CHANGE IN NET POSITION	(130,444)	(49,803)	(90,476)	(140,279)	(0)	
NET POSITION, ENDING <u>\$ (130,444) \$ (49,803) \$ (90,476) \$ (140,279) \$ (0)</u>	NET POSITION, BEGINNING		-				
	NET POSITION, ENDING	\$ (130,444)	\$ (49,803)	\$ (90,476)	\$ (140,279)	\$ (0)	

Food & Beverage

Budget Narrative

Fiscal Year 2024

REVENUES

Food (Food & Soft Drinks)

Represents all food and non-alcoholic beverage sales for Chesapeake Bay Grille, Tavern, Chatham's, and the beverage cart. Also includes all catering and banquet sales.

Beverage (Alcohol)

Represents all beer, liquor, and wine sales for Chesapeake Bay Grille, Tavern, Chatham's, and the beverage cart. Also includes all catering and banquet sales.

Other Food & Beverage Revenue

Represents other miscellaneous items related to food and beverage, such as room rental and service fees.

Due Income - Monthly Dues

Represents 100% of social membership dues for Arlington Ridge Golf Club.

EXPENDITURES

<u>COGS</u>

Food

Represents food supplies purchased for the restaurant or catering events.

Non-Alcoholic Beverages

Represents non-alcoholic beverages purchased for the restaurant, catering events, or the beverage cart.

Alcohol

Represents beer, liquor, and wine purchased for the restaurant, catering events, or the beverage cart.

Labor

General and Administration

Represents 65% of the annual compensation for the general manager and 50% of the comensation for the administrative position.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Food & Beverage

Represents wages for all Food & Beverage staff working in Chesapeake Bay Grille, Tavern, Chatham's, and the beverage cart. Currently, the positions are as follow:

Chef/Kitchen Manager

Line Cooks

Dish Washer

Lead Server

Servers

Bartenders

Beverage Cart Attendant- On Golf Course

Chatham's

Sales & Marketing

Represents 75% of the annual compensation for the Event Sales Manager. This includes base salary and 5% commission on qualified event sales.

Payroll Taxes

Arlington Ridge Golf Club pays for Federal and State Unemployment Tax for each employee based on current rate structures. Also represents estimated amounts due for Social Security and Medicare based upon the proposed salaries and wages.

Medicare/Health Benefits

Full time employees are eligible for medical, vision, and dental insurance. Budget based on estimated enrollment in the benefit program.

Workmans Comp

Represents Workers Compensation Insurance for each of its employees based upon statutory requirements.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Operating

General and Administrative

Estimated portion of the annual administrative expenditures for Arlington Ridge Golf Club. Expenses include, but are not limited to the following: utilities (electric & water/sewer), telephone, supplies, building maintenance and repair, licenses, permits, bank fees, credit card fees, sales & use tax, Indigo Golf management fee, janitorial services, pest control, IT Support, software, employee meals, refuse, security, cable and internet, help wanted ads, Indigo Golf regional travel, organizational dues, and postage.

Food & Beverage

Estimated annual operating expenditures for Chesapeake Bay Grille, Tavern, Chatham's, Banquets, and the beverage cart. Expenses include, but are not limited to the following: utilities (gas & propane), telephone, paper and plastic supplies, kitchen supplies, banquet supplies, equipment maintenance, grease removal, outside services, equipment rental (ice machine lease), linen laundry, training & staff development, uniforms, decorations, general chemicals, china/glass.silverware, and outside entertainment.

Sales and Marketing

Represents annual print and digital advertising, graphic design, and web site maintenance, collateral materials. . Also covers membership and special promotions or events.

Insurance-P&C

Estimated portion of the annual property and casualty insurance policy.

Other Financing Sources (Uses)

Interfund Transfer In - General Fund

Represents the District's obligated amount to transfer to Food & Beverage should there be a shortfall in the operating account, if any.

Revenues Expenditures and Changes in Net Postion

ACCOUNT DESCRIPTION	ADOPTED BUDGET FY 2023	BUDGET		PROJECTED APRIL - SEPT 2023		TOTAL PROJECTED FY 2023	ANNUAL BUDGET FY 2024	
REVENUES								
Green Fees	\$ 764,49	6	\$ 574,285	\$	287,986	\$ 862,271	\$ 920,919	
Cart Fees	2,75		3,123		2,561	5,684	3,544	
Driving Range	40,13	6	25,406		15,669	41,075	42,231	
Pro Shop Sales	74,60	0	88,542		47,029	135,571	132,271	
Other Golf Revenues	3,37	3	3,379		1,317	4,696	3,840	
Clinic / School Revenue	1,36	0	753		516	1,269	1,200	
Dues Income - Monthly Dues	417,20	7	273,505		284,907	558,412	585,940	
Miscellaneous Income and Discounts	-		3,393		1,489	4,882	1,200	
TOTAL REVENUES	1,303,93	0	972,387		641,473	1,613,860	1,691,145	
EXPENDITURES								
cogs								
Pro Shop	50,72	8	65,648		28,001	93,649	90,606	
Total COGS	50,72	8	65,648		28,001	93,649	90,606	
Labor								
Golf Operations Labor	160,15	1	102,871		86,629	189,499	229,515	
General and Administrative	69,96	3	29,622		28,309	57,931	40,265	
Maintenance and Landscaping	223,75	2	128,240		153,440	281,680	280,897	
Sales & Marketing Labor	-		-		-	-	5,625	
Payroll Taxes	45,18	3	20,694		22,322	43,016	50,067	
Medical/Health Benefits	24,56	8	17,215		21,009	38,224	40,320	
Workmans Comp	10,37	4	5,910		5,756	11,666	12,401	
Total Labor	533,99	1	304,552		317,465	622,017	659,091	
Operating								
Golf Operations	24,53	5	21,265		8,717	29,982	37,328	
General & Administrative	144,80	7	80,673		88,557	169,231	143,589	
Maintenance	303,42	8	151,965		199,132	351,097	420,159	
Sales and Marketing	20,03	1	7,702		6,765	14,467	15,267	
Golf Cart Leases	39,87	6	21,997		21,445	43,442	62,196	
FF&E and Other Equipment Leases		-	35		-	-	-	
Taxes - Real Estate	2,08	5	-		-	-	-	
Taxes - Personal Property	7,53	6	6,277		3,769	10,046	8,553	
Insurance - P&C	29,93	6	16,701		12,910	29,611	30,810	
Total Operating	572,23	4	306,617		341,294	647,875	717,902	
TOTAL EXPENDITURES	1,156,95	4	676,816		686,760	1,363,541	1,467,598	
Excess (deficiency) of revenues								
Over (under) expenditures	146,97	6	295,570		(45,287)	250,319	 223,547	

Revenues Expenditures and Changes in Net Postion

ACCOUNT DESCRIPTION	ADOPTED BUDGET FY 2023	ACTUAL THRU MARCH 2023	PROJECTED APRIL - SEPT 2023	TOTAL PROJECTED FY 2023	ANNUAL BUDGET FY 2024
OTHER FINANCING SOURCES (USES)					
Transfer Out- Food & Beverage	-	-	-	-	-
Interest Expense - Capital Leases	(4,814)	(2,838)	-	(4,760)	(4,431)
Principal - Capital Lease	(112,612)	(56,590)	-	(111,167)	(92,958)
TOTAL OTHER SOURCES (USES)	(117,426)	(59,428)	-	(115,927)	(97,389)
CHANGE IN NET POSITION	29,550	236,142	(45,287)	134,392	126,158
NET POSITION, BEGINNING					
NET POSITION, ENDING	\$ 29,550	\$ 236,142	\$ (45,287)	\$ 134,392	\$ 126,158

Budget Narrative

Fiscal Year 2024

REVENUES

Green Fees

Estimated revenue for resident, public, and outing paid rounds of golf and cart fees.

Cart Fees

Represents the amount of money the course charges a golfer for the use of a riding cart for outing spectators or non-golfer use.

Driving Range

Estimated revenue from the District's driving range.

Pro Shop Sales

Estimated revenue of clothing, equipment, and other merchandise sold in the Pro Shop.

Other Golf Revenues

Estimated revenue from club rentals and handicap fees.

Clinic / School Revenue

Estimated revenue from golfing lessons given at the golf course.

Dues Income - Monthly Dues

Estimated revenue of all golf memberships sold.

EXPENDITURES

COGS

Pro Shop

Represents cost of clothing, equipment, and other merchandise sold in the Pro Shop.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Labor

Golf Operations Labor

Represents annual salaries for all Golf Course staff. The current positions are as follows:

Director of Golf (1 FT)

Assistant Professional (1 FT)

Pro Shop Attendant (4-5 PT)

Outside Operations - Cart Attendant/Starter/Ranger (6-7 PT)

General and Administrative

Represents 35% of the annual salary for the General Manager and 50% of the comensation for the administrative position.

Maintenance and Landscaping

Represents annual salaries for all Golf Course Maintenance staff. The current positions are as follows:

Superintendent (1 FT)

Mechanic (1 FT)

Spray Technician (1 FT)

Equipment Operator (1 FT & 2 PT)

Groundskeeper (3 PT & 1 Seasonal)

Sales & Marketing

Represents 25% of the annual compensation for the Event Sales Manager. This includes base salary and 5% commission on qualified event sales.

Payroll Taxes

Arlington Ridge Golf Club pays for Federal and State Unemployment Tax for each employee based on current rate structures. Also represents estimated amounts due for Social Security and Medicare based upon the proposed salaries and wages.

Medicare/Health Benefits

Full time employees are eligible for medical, vision, and dental insurance. Budget based on estimated enrollment in the benefit program.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Workmans Comp

Represents Workers Compensation Insurance for each of its employees based upon statutory requirements.

Operating

Golf Operations

Estimated annual operating expenditures for the Golf Course. Expenses include, but are not limited to the following: utilities (electric), telephone, Pro Shop supplies, cart repairs, building repairs & maintenance, uniforms, season golf cart rental, driving range supplies, handicap fees, training & staff development, organization dues (PGA).

General and Administrative

Estimated portion of the annual administrative expenditures for Arlington Ridge Golf Club. Expenses include, but are not limited to the following: utilities (electric & water/sewer), telephone, supplies, building maintenance and repair, licenses, permits, bank fees, credit card fees, sales & use tax, Indigo Golf management fee, janitorial services, pest control, IT Support, software, employee meals, refuse, security, cable and internet, help wanted ads, Indigo Golf regional travel, organizational dues, and postage.

Maintenance

Estimated annual maintenance expenditures for the Golf Course. Expenses include, but are not limited to the following: utilities (electric building & irrigation, water-irrigation), course and landscape supplies, shop supplies, equipment repairs & maintenance, irrigation repairs & maintenance, pump station repairs & maintenance, licenses, permits, refuse, gas, safety equipment, pre-emergent, chemicals, fertilizer, seed, sand, uniforms, sod/sprigs, organizational dues (GCSAA), small equipment & hand tools.

Sales and Marketing

Represents annual print and digital advertising, graphic design, and web site maintenance, collateral materials. . Also covers membership and special promotions or events.

Insurance-P&C

Estimated portion of the annual property and casualty insurance policy.

Golf Cart Leases

Represents the operating Golf Cart lease for the new fleet being delivered in October 2023.

Budget Narrative

Fiscal Year 2024

EXPENDITURES (continued)

Taxes - Real Estate

Represents estimated non-ad valorem tax assessment for fire rescue for total number of parcels associated with the golf course and restaurant.

Taxes - Personal Property

Represents estimated taxes on the golf carts and maintenance equipment.

Insurance - P&C

Estimated portion of the annual property and casualty insurance policy.

Other Financing Sources (Uses)

Interfund Transfer In - Food & Beverage

Represents the Golf Course's obligated amount to transfer to Food & Beverage should there be a shortfall in the operating account.

Interest Expense – Capital Leases

Represents monthly interest expense for the two maintenance equipment leases. One lease represents a 60-month term John Deere lease on the new golf maintenance equipment. The other is a 48-month term John Deere lease on the old golf maintenance equipment, which comes to term in November-2023. Budgeting \$150,000 in new equipment to be purchased in July on a capital lease (60-month term @ 6% interest rate).

Principal - Capital Leases

Represents monthly principal expense for the two maintenance equipment leases. One lease represents a 60-month term John Deere lease on the new golf maintenance equipment. The other is a 48-month term John Deere lease on the old golf maintenance equipment, which comes to term in November-2023. Budgeting \$150,000 in new equipment to be purchased in July on a capital lease (60-month term @ 6% interest rate).

Arlington Ridge

Community Development District

Debt Service Budget

Fiscal Year 2024

Revenues Expenditures and Changes in Fund Balance

ACCOUNT DESCRIPTION	E	DOPTED BUDGET FY 2023	ACTUAL THRU MAR 2023	ROJECTED APRIL- SEPT 2023	P	TOTAL PROJECTED FY 2023		ANNUAL BUDGET FY 2024
REVENUES								
Interest - Investments	\$	125	\$ 5,818	\$ 5,818	\$	11,636	\$	5,818
Special Assmnts- Tax Collector		228,315	193,698	34,617		228,315		203,740
Special Assmnts- Prepayment		-	24,249	-		24,249		-
TOTAL REVENUES		228,440	223,765	40,435		264,200		209,558
EXPENDITURES								
Debt Service								
Principal Debt Retirement		100,000		85,000		85,000		95,000
Principal Debt Retirement - Special Call		-	165,000	35,000		200,000		-
Interest Expense		110,825	55,413	50,875		106,288		95,150
Total Administrative		210,825	220,413	170,875		391,288		190,150
TOTAL EXPENDITURES		210,825	220,413	170,875		391,288		190,150
Excess (deficiency) of revenues								
Over (under) expenditures		17,615	 3,352	 (130,440)		(127,088)		19,408
FUND BALANCE, BEGINNING		480,397	480,397	-		480,397		353,309
FUND BALANCE, ENDING	\$	498,012	\$ 483,749	\$ (130,440)	\$	353,309	\$	372,717

Amortization Schedule Special Assessment Bonds, Series 2006

Period	eriod Outstanding Annual Extraordinary				Annual	
Ending	Principal	Principal	Redemption	Interst Rate	Interst	Debt
44/4/00	¢4.700.000				Φ 47 F7F 00	
11/1/23	\$1,730,000	#05.000		5 500/	\$47,575.00	# 400 450 00
5/1/24	\$1,730,000	\$95,000		5.50%	\$47,575.00	\$190,150.00
11/1/24	\$1,635,000				\$44,962.50	
5/1/25	\$1,635,000	\$100,000		5.50%	\$44,962.50	\$189,925.00
11/1/25	\$1,535,000				\$42,212.50	
5/1/26	\$1,535,000	\$105,000		5.50%	\$42,212.50	\$189,425.00
11/1/26	\$1,430,000				\$39,325.00	
5/1/27	\$1,430,000	\$110,000		5.50%	\$39,325.00	\$188,650.00
11/1/27	\$1,320,000				\$36,300.00	
5/1/28	\$1,320,000	\$115,000		5.50%	\$36,300.00	\$187,600.00
11/1/28	\$1,205,000				\$33,137.50	
5/1/29	\$1,205,000	\$125,000		5.50%	\$33,137.50	\$191,275.00
11/1/29	\$1,080,000				\$29,700.00	
5/1/30	\$1,080,000	\$130,000		5.50%	\$29,700.00	\$189,400.00
11/1/30	\$950,000				\$26,125.00	
5/1/31	\$950,000	\$135,000		5.50%	\$26,125.00	\$187,250.00
11/1/31	\$815,000				\$22,412.50	
5/1/32	\$815,000	\$145,000		5.50%	\$22,412.50	\$189,825.00
11/1/32	\$670,000	. ,			\$18,425.00	,
5/1/33	\$670,000	\$155,000		5.50%	\$18,425.00	\$191,850.00
11/1/33	\$515,000	. ,			\$14,162.50	,
5/1/34	\$515,000	\$165,000		5.50%	\$14,162.50	\$193,325.00
11/1/34	\$350,000	+,			\$9,625.00	,-
5/1/35	\$350.000	\$170,000		5.50%	\$9,625.00	\$189,250.00
11/1/35	\$180,000	, ,			\$4,950.00	. ,
5/1/36	\$180,000	\$180,000		5.50%	\$4,950.00	\$189,900.00
Total		\$1,730,000			\$737,825	\$2,467,825

Revenues Expenditures and Changes in Fund Balance

ACCOUNT DESCRIPTION	В	OOPTED UDGET Y 2023	 ACTUAL THRU MAR 2023		PROJECTED APRIL - SEPT 2023		TOTAL PROJECTED FY 2023		ANNUAL SUDGET FY 2024
REVENUES									
Interest - Investments	\$	27	\$ 1,167	\$	1,167	\$	2,334	\$	1,167
Special Assmnts- Tax Collector		62,406	53,604		8,802		62,406		56,464
Special Assmnts- Prepayment		-	6,906		-		6,906		-
TOTAL REVENUES		62,433	61,677		9,969		71,646		57,631
EXPENDITURES									
Debt Service									
Principal Debt Retirement		35,000	-		30,000		30,000		35,000
Principal Prepayments		-	10,000		5,000		15,000		-
Interest Expense	_	22,960	11,000		10,800		21,800		20,520
Total Administrative		57,960	21,000		45,800		66,800		55,520
TOTAL EXPENDITURES		57,960	21,000		45,800		66,800		55,520
Excess (deficiency) of revenues									
Over (under) expenditures		4,473	 40,677		(35,831)		4,846		2,111
OTHER FINANCING SOURCES (USES)									
Interfund Transfer - In		-	228		-		228		-
Operating Transfers-Out		-	(438)		-		(438)		-
Contribution to (Use of) Fund Balance		4,473	-		-		-		4,473
TOTAL OTHER SOURCES (USES)		4,473	(210)		-		(210)		4,473
Net change in fund balance		4,473	40,467		(35,831)		4,636		6,584
FUND BALANCE, BEGINNING		76,852	76,852		-		76,852		81,488
FUND BALANCE, ENDING	\$	81,325	\$ 117,319	\$	(35,831)	\$	81,488	\$	88,072

Amortization Schedule Special Assessment Bonds, Series 2019

Period	Outstandin	Annual	Extraordinary	Interst		Annual	
Ending	g Principal	Principal	Redemption	Rate	Interest	Debt	
44/4/00	\$505.000				# 40.000		
11/1/23	\$535,000				\$10,260	455 500	
5/1/24	\$535,000	\$35,000		3.60%	\$10,260	\$55,520	
11/1/24	\$500,000				\$9,630		
5/1/25	\$500,000	\$35,000		3.60%	\$9,630	\$54,260	
11/1/25	\$465,000				\$9,000		
5/1/26	\$465,000	\$35,000		3.60%	\$9,000	\$53,000	
11/1/26	\$430,000				\$8,370		
5/1/27	\$430,000	\$35,000		3.60%	\$8,370	\$51,740	
11/1/27	\$395,000				\$7,740		
5/1/28	\$395,000	\$40,000		3.60%	\$7,740	\$55,480	
11/1/28	\$355,000				\$7,020		
5/1/29	\$355,000	\$40,000		3.60%	\$7,020	\$54,040	
11/1/29	\$315,000				\$6,300		
5/1/30	\$315,000	\$40,000		4.00%	\$6,300	\$52,600	
11/1/30	\$275,000				\$5,500		
5/1/31	\$275,000	\$40,000		4.00%	\$5,500	\$51,000	
11/1/31	\$235,000				\$4,700		
5/1/32	\$235,000	\$45,000		4.00%	\$4,700	\$54,400	
11/1/32	\$190,000				\$3,800		
5/1/33	\$190,000	\$45,000		4.00%	\$3,800	\$52,600	
11/1/33	\$145,000				\$2,900		
5/1/34	\$145,000	\$45,000		4.00%	\$2,900	\$50,800	
11/1/34	\$100,000				\$2,000		
5/1/35	\$100,000	\$50,000		4.00%	\$2,000	\$54,000	
11/1/35	\$50,000	•			\$1,000		
5/1/36	\$50,000	\$50,000		4.00%	\$1,000	\$52,000	
Total		\$535,000			\$156,440	\$691,440	

Community Development District Debt Service Funds

Budget Narrative

Fiscal Year 2024

REVENUES

Interest-Investments

The District earns interest income on their trust accounts with US Bank.

Special Assessments-Tax Collector

The District will levy a Non-Ad Valorem assessment on all the assessable property within the District to pay for the debt service expenditures during the Fiscal Year.

EXPENDITURES

Administrative

Debt Service

Principal Debt Retirement

The District pays regular principal payments annually to pay down/retire the debt.

Interest Expense

The District pays interest expense on the debt twice a year.

Arlington Ridge

Community Development District

Supporting Budget Schedule

Fiscal Year 2024

Comparison of Assessment Rates Fiscal Year 2024 vs. Fiscal Year 2023

		General Fund 001			Series 2006 Debt Service		Series 2019 Debt Service		Total Assessments per Unit			Units		
		FY 2024	FY 2023	Percent	FY 2024	FY 2023	Percent	FY 2024	FY 2023	Percent	FY 2024	FY 2023	Percent	Acres
Product	Phase			Change			Change			Change			Change	Total
Single Family	1A & 1B	\$2,496.29	\$2,271.30	9.9%	\$425.00	\$425.00	0.0%	\$146.15	\$146.15	0.0%	\$3,067.44	\$2,842.45	7.9%	1
Single Family	1A & 1B	\$2,496.29	\$2,271.30	9.9%	\$780.00	\$780.00	0.0%	\$146.15	\$146.15	0.0%	\$3,422.44	\$3,197.45	7.0%	170
Single Family	1A & 1B	\$2,496.29	\$2,271.30	9.9%	\$850.00	\$850.00	0.0%	\$146.15	\$146.15	0.0%	\$3,492.44	\$3,267.45	6.9%	89
Golfcourse Lots	1A & 1B	\$2,496.29	\$2,271.30	9.9%	\$850.00	\$850.00	0.0%	\$146.15	\$146.15	0.0%	\$3,492.44	\$3,267.45	6.9%	4
Town Home	1C	\$2,496.29	\$2,271.30	9.9%	\$850.00	\$850.00	0.0%	\$146.15	\$146.15	0.0%	\$3,492.44	\$3,267.45	6.9%	94
Single Family	2	\$2,496.29	\$2,271.30	9.9%	\$1,050.00	\$1,050.00	0.0%	\$146.15	\$146.15	0.0%	\$3,692.44	\$3,467.45	6.5%	369
Single Family	3	\$2,496.29	\$2,271.30	9.9%	\$1,050.00	\$1,050.00	0.0%	\$146.15	\$146.15	0.0%	\$3,692.44	\$3,467.45	6.5%	319
														1046